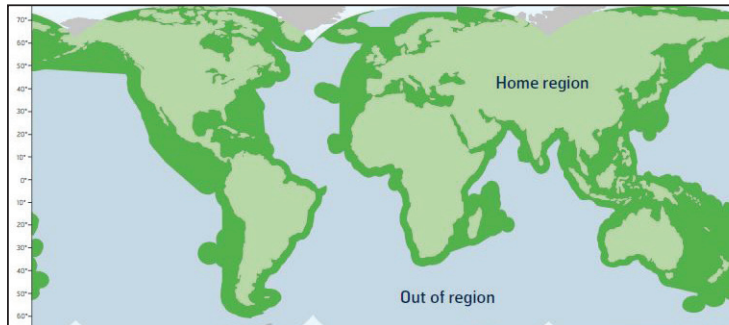


Service Plans

Plan Name	Fleet One Coastal StandBy NZD	Fleet One Coastal 5 NZD	Fleet One Coastal 15 NZD	Fleet One Coastal 30 NZD	Fleet One Coastal 50 NZD	Fleet One Coastal 150 NZD
Monthly Access Fee	\$50.60	\$89.70	\$158.70	\$287.50	\$458.85	\$897.00
Minimum Contract Term	12 Months (Minimum cost over term is \$607.20)	12 Months (Minimum cost over term is \$1,076.40)	12 Months (Minimum cost over term is \$1,904.40)	12 Months (Minimum cost over term is \$3,450.00)	12 Months (Minimum cost over term is \$5,506.20)	12 Months (Minimum cost over term is \$10,764.00)
Monthly Included Voice Allowance calls to standard fixed or mobile services, other Pivotal satellite, Fleet Broadband and voicemail (minute)	0	10	30	60	100	150
Monthly Included Data Allowance (MB)	0	5	15	30	50	150
Outgoing Call Cost - Outside Included Voice Allowance calls to standard fixed or mobile services, other Pivotal satellite, Fleet Broadband and voicemail (per minute)	\$1.38	\$1.09	\$1.09	\$1.09	\$1.09	\$1.09
Incoming Call Cost to Fleet One +61 Number (Per Minute)	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50
Outgoing SMS Cost (per message)	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60
Cost of Data when used inside Coastal Regions (per MB):	\$12.50	\$10.25	\$9.45	\$8.75	\$8.40	\$8.05
Cost of Data when used outside Coastal Regions (per MB):	Data Not Available	Data Not Available	Data Not Available	Data Not Available	Data Not Available	Data Not Available
Outgoing Call Costs To Other Services	Visit www.pivotal.co.nz/fleet-one-coastal-rate-plans					
Service Suspension Per Month (Maximum of 180 days in any 12-month period)	\$12					
Note: No minimum contract term if you choose to pay a \$60 connection fee. Minimum cost will be one month's access fee + \$60 connection fee.						



Inmarsat Fleet One - Coastal Coverage Map

- Data included in monthly access fee.*
Voice call rates as per plan apply.
- Voice only.

This map depicts Inmarsat's expectations of coverage, but does not represent a guarantee of service. The availability of service at the edge of coverage areas fluctuates depending on various conditions.

Why Pivotal?

- Standard '+61' Australian numbers that make your services easier to use and cheaper to call
- Callers to you pay standard call-to-Australian-mobile rates
- Manage your satellite data terminals and control your costs with the Pulsar® Portal
- Dedicated team of satellite experts based in New Zealand here to support you

Pivotal New Zealand Limited (Pivotal) Inmarsat Fleet One Coastal Plans use the Inmarsat Mobile Satellite Network. Satellite reception limitations and some exclusion zones apply. Visit www.pivotal.co.nz/inmarsat_coverage for a coverage map. Fleet One Coastal plans are available to recreational sailors and small regional fishing boats in coastal regions, and must be under 500GT. The vessels cannot be a floating platform or rig, and a Maritime Mobile Security Identity (MMSI) must be provided upon provision of the service. An Inmarsat Fleet One terminal is required to access the Pivotal Inmarsat Fleet One service. All Fleet One calls are charged in 60 second increments unless otherwise stated. All Fleet One data is charged in 20KB increments. Pivotal may apply call barring where fraudulent use is suspected or for credit control purposes. Prices are in NZD including GST and are subject to change. Actual charges may vary on your statement as charges are rounded to the nearest cent before GST is included. A 12 month minimum term applies. The provision of the service will continue after conclusion of the minimum term of the contract unless you request, in writing, cancellation of the service. You may choose to waive the minimum term by paying a \$60 contract waiver fee at the time the service is connected. You may receive a pro-rata access fee charge on your first Pivotal bill, calculated from the actual date of service connection to the date of your first bill. You will receive a bill by email from Pivotal listing any payments you have made during the billing period, and a summary of your service usage to enable you to keep track of your overall service usage and monthly spend. Itemised billed and unbilled service usage is available in the secure Selfcare website at www.pivotal.co.nz/selfcare. An itemised bill listing all of your service usage events is available on request. You may elect to receive a paper bill by post for an additional fee. Pivotal plans are available to credit approved customers only. Service suspension is available for \$12 per month per service. Services can be suspended for a maximum of 180 days in any 12-month period. Service suspension is only allowed up to 3 times in that 12-month period. Services that are suspended during a contracted period will have the contracted end date extended by the period the service is suspended.