

Iridium Certus® (NZD) 350/700 Maritime Plans

Service Plans

Plan Name	0MB	50MB	100MB	500MB	2GB	5GB	10GB	VSAT Companion
Monthly Access Fee	\$210	\$590	\$990	\$1,520	\$2,220	\$2,700	\$3,900	\$630
Monthly Included Data Allowance (MB)	0MB	50MB	100MB	500MB	2000MB	5000MB	10000MB	300MB
Excess Data (Per MB)	\$27.50	\$13.00	\$9.70	\$6.30	\$1.75	\$1.35	\$0.90	\$2.40
Outgoing Call Cost to standard fixed or mobile services, voicemail retrieval and band 1 countries (Per minute)	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70
Incoming Call Cost (Per minute)	\$1.04	\$1.04	\$1.04	\$1.04	\$1.04	\$1.04	\$1.04	\$1.04
Outgoing Call Costs To Other Services and Other Band Countries	Visit www.pivotel.co.nz/iridium-certus-rates-maritime/							
Minimum Contract Term	3 Months Min cost is \$630	3 Months Min cost is \$1,770	3 Months Min cost is \$2,970	3 Months Min cost is \$4,560	3 Months Min cost is \$6,660	3 Months Min cost is \$8,100	3 Months Min cost is \$11,700	3 Months Min cost is \$1,890
Applicable to Certus 200	No	Yes	Yes	No	No	No	No	Yes
Applicable to Certus 350 / 700	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Dynamic Shared Group (DSG)	No	Yes, 10% premium on MRC and overage data. Min 5 terminals per DSG.						
DSG Minimum Contract Term	N/A	12 Months Min cost is \$7,788 per service.	12 Months Min cost is \$13,068 per service.	12 Months Min cost is \$20,064 per service.	12 Months Min cost is \$29,304 per service.	12 Months Min cost is \$35,640 per service.	12 Months Min cost is \$51,480 per service.	12 Months Min cost is \$8,316 per service.

iridium® Certus® your way!

- Hardware payment options available



Cobham Sailor 4300
RRP: \$10,500.00 ex. GST

Thales VesseLINK
RRP: \$12,000.00 ex. GST

Why Pivotel?

- Manage your satellite data and control your costs with the Pulsar® web-based self-service dashboard - included with all Certus Plans
- \$0 static public IP address or virtual private network tunnel
- Progressive usage alerts by email and SMS
- Standard Australian '+61' mobile numbers
 - Calling a Pivotel satellite phone number from New Zealand costs up to 10x less than calling a standard mobile satellite phone number.^^
- Free calls to Pivotel Customer Care and the satellite test call service '+61 406 32 TEST'
 - Call the experts at Pivotel's locally based Customer Care team for one-call customer service across all Pivotel solutions.

^^Source: <https://www.spark.co.nz/shop/landline/pricing/callingrates/>

Cost to call Iridium, Thuraya and Globalstar is \$7.64 per minute. Cost to call Inmarsat is up to \$12.97 per minute.

Pivotel New Zealand (Pivotel) Iridium Certus Maritime plans use the Iridium Mobile Satellite Network. Satellite reception limitations and some exclusion zones apply. Visit www.pivotel.co.nz/iridium_nz_coverage to view a coverage map. An Iridium Certus terminal is required to access the Pivotel Iridium Certus Maritime service. A Maritime Mobile Security Identity (MMSI) must be provided upon provision of the service. All plans have a minimum contract term and change of plan is not allowed during the contract term. All calls are charged in 60 second increments unless otherwise stated. Any stated minute charges are to band 1 countries only (which includes New Zealand). Calls to higher bands may be at higher rates. Pivotel may apply call barring where fraudulent use is suspected, there is a breach of the Pivotel Incoming Calls Fair Use Policy or for credit control purposes. Data is charged in 1KB increments and minimum data session is 1KB. The VSAT Companion Service is to be used only as a secondary complementary service and only when integrated with an associated VSAT service provided by Pivotel. A Dynamic Shared Group (DSG) allows pooling of the monthly data allowance to all services in the DSG. A DSG must consist of a minimum of five services. All services in a single DSG must be activated on the same single common plan AND may consist of a mix of devices from Iridium Certus® 200, Iridium Certus®350 - 700 applicable Service Class(es) where allowable. There must be at least one 350-700 class terminal in the DSG when mixing with 200 class terminals in the same DSG. Services in a DSG inherit the attributes (data speed, usage allowance) of the plan the DSG is based on. Subscribers can only activate on Maritime Dual SIM SSG pooling, or Iridium Certus Maritime Annual Plans or Iridium Certus® Maritime VSAT Monthly Plan at any one time, not in combination. DSG pooling will incur a 10% premium on monthly access fee and data overage. Prices are in NZD excluding tax and are subject to change. Minimum cost for standard monthly plan is monthly access fee x contract term. Minimum cost for DSG plan is DSG monthly access fee per service x number of services x contract term. You will receive a bill by email from Pivotel listing any payments you have made during the billing period, and a summary of your service usage to enable you to keep track of your overall service usage and monthly spend. You may receive a pro-rata access fee charge on your first Pivotel bill, calculated from the actual date of service connection to the date of your first bill. Itemized billed and unbilled service usage is available in the secure Selfcare website at www.pivotel.co.nz/selfcare. An itemised bill listing all of your service usage events is available on request. You may elect to receive a paper bill by post for an additional fee. Pivotel plans are available to credit approved customers only.