Iridium Certus® (NZD)
350/700 Maritime Plans

pivotel.
connected everywhere

Service Plans

Plan Name	0MB	50MB	100MB	500MB	2GB	5GB	10GB	VSAT Companion
Monthly Access Fee	$210	$590	$990	$1,520	$2,220	$2,700	$3,900	$630
Monthly Included Data Allowance (MB)	0MB	50MB	100MB	500MB	2000MB	5000MB	10000MB	300MB
Excess Data (Per MB)	$27.50	$13.00	$9.70	$6.30	$1.75	$1.35	$0.90	$2.40
Outgoing Call Cost to standard fixed or mobile services, voicemail retrieval and band 1 countries (Per minute)	$0.70	$0.70	$0.70	$0.70	$0.70	$0.70	$0.70	$0.70
Incoming Call Cost (Per minute)	$1.04	$1.04	$1.04	$1.04	$1.04	$1.04	$1.04	$1.04
Outgoing Call Costs To Other Services and Other Band Countries	Visit www.pivotel.co.nz/iridium-certus-rates-maritime/							
Minimum Contract Term	3 Months Min cost is $630	3 Months Min cost is $1,770	3 Months Min cost is $2,970	12 Months Min cost is $18,240	12 Months Min cost is $26,640	3 Months Min cost is $8,100	3 Months Min cost is $11,700	3 Months Min cost is $1,890
Applicable to Certus 200	No	Yes	Yes	No	No	No	No	Yes
Applicable to Certus 350 / 700	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Dynamic Shared Group (DSG)	No	Yes, 10% premium on MRC and overage data. Min 5 terminals per DSG.						
DSG Minimum Contract Term	N/A	12 Months Min cost is $7,788 per service.	12 Months Min cost is $13,068 per service.	12 Months Min cost is $20,064 per service.	12 Months Min cost is $29,304 per service.	12 Months Min cost is $35,640 per service.	12 Months Min cost is $51,480 per service.	12 Months Min cost is $8,316 per service.

∴∵iridium® Certus® your way!
• Hardware payment options available

Cobham Sailor 4300

Thales VesseLINK

Why Pivotel?

- Manage your satellite data and control your costs with the Pulsar® web-based self-service dashboard - included with all Certus Plans
- $0 static public IP address or virtual private network tunnel
- Progressive usage alerts by email and SMS
- Standard Australian '+61' mobile numbers
  - Calling a Pivotel satellite phone number from New Zealand costs up to 10x less than calling a standard mobile satellite phone number.^
- Free calls to Pivotel Customer Care and the satellite test call service '+61 406 32 TEST'
  - Call the experts at Pivotel's locally based Customer Care team for one-call customer service across all Pivotel solutions.

^Source: https://www.spark.co.nz/shop/landline/pricing/callingrates/
Cost to call Iridium, Thuraya and Globalstar is $7.64 per minute. Cost to call Inmarsat is up to $12.97 per minute.

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