

Service Plans

Plan Name	Annual 600MB	Annual 1.2GB	Annual 3GB (6GB double data)	Annual 12GB (24GB double data)	Annual 60GB
Annual Recurring Charge (in advance)	\$6,700	\$12,300	\$18,500	\$27,700	\$33,900
Annual Included Data Allowance per IMEI (MB)	600	1,200	3,000	12,000	60,000
Excess Data (Per MB)	\$13.00	\$9.70	\$6.30	\$1.75	\$1.35
Outgoing Call Cost to standard fixed or mobile services, voicemail retrieval and band 1 countries (Per minute)	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70
Incoming Call Cost (Per minute)	\$1.04	\$1.04	\$1.04	\$1.04	\$1.04
Outgoing Call Costs To Other Services and Other Band Countries	Visit <a href="http://www.pivotel.co.nz/iridium-certus-rates-maritime/">www.pivotel.co.nz/iridium-certus-rates-maritime/</a>				
Minimum Contract Term	12 Months Min cost is \$6,700	12 Months Min cost is \$12,300	12 Months Min cost is \$18,500	12 Months Min cost is \$27,700	12 Months Min cost is \$33,900
Applicable to Certus 200	Yes	Yes	No	No	No
Applicable to Certus 350 / 700	Yes	Yes	Yes	Yes	Yes
Dynamic Shared Group (DSG)	No				

iridium® Certus® your way!

- Hardware payment options available



Cobham Sailor 4300



Thales VesseLINK

Why Pivotel?

- Manage your satellite data and control your costs with the Pulsar® web-based self-service dashboard - included with all Certus Plans
- \$0 static public IP address or virtual private network tunnel
- Progressive usage alerts by email and SMS
- Standard Australian '+61' mobile numbers
  - Calling a Pivotel satellite phone number from New Zealand costs up to 10x less than calling a standard mobile satellite phone number. ^
- Free calls to Pivotel Customer Care and the satellite test call service '+61 406 32 TEST'
  - Call the experts at Pivotel's locally based Customer Care team for one-call customer service across all Pivotel solutions.

^Source: <https://www.spark.co.nz/shop/landline/pricing/callingrates/>

Cost to call Iridium, Thuraya and Globalstar is \$7.64 per minute. Cost to call Inmarsat is up to \$12.97 per minute.

Pivotel New Zealand (Pivotel) Iridium Certus Maritime plans use the Iridium Mobile Satellite Network. Satellite reception limitations and some exclusion zones apply. Visit [www.pivotel.co.nz/iridium\\_nz\\_coverage](http://www.pivotel.co.nz/iridium_nz_coverage) to view a coverage map. An Iridium Certus terminal is required to access the Pivotel Iridium Certus Maritime service. A Maritime Mobile Security Identity (MMSI) must be provided upon provision of the service. All plans have a minimum contract term. Suspension and change of plan are not allowed during the contract term. No proration, credit, or data volume rollover or carry-forward will be transferred to a new plan in the event of early plan cancellation or termination. All calls are charged in 60 second increments unless otherwise stated. Any stated minute charges are to band 1 countries only (which includes New Zealand). Calls to higher bands may be at higher rates. Pivotel may apply call barring where fraudulent use is suspected, there is a breach of the Pivotel Incoming Calls Fair Use Policy or for credit control purposes. Data is charged in 1KB increments and minimum data session is 1KB. Double Data promotion is valid when activated on an eligible plan prior to 31 Dec 2024. Full amount of Annual Recurring Charge (ARC) is charged in advance upon initial activation and again recurring upon annual renewal of one of the Iridium Certus Maritime Annual Plans. Any overage data and voice usage will be charged monthly postpaid. Iridium Certus Maritime Annual Plans are not available on Dynamic Shared Group (DSG). Prices are in NZD excluding tax and are subject to change. You will receive a bill by email from Pivotel listing any payments you have made during the billing period, and a summary of your service usage to enable you to keep track of your overall service usage and monthly spend. You may receive a pro-rata access fee charge on your first Pivotel bill, calculated from the actual date of service connection to the date of your first bill. Itemized billed and unbilled service usage is available in the secure Selfcare website at [www.pivotel.co.nz/selfcare](http://www.pivotel.co.nz/selfcare). An itemised bill listing all of your service usage events is available on request. You may elect to receive a paper bill by post for an additional fee. Pivotel plans are available to credit approved customers only.